

Security Solutions

IBM Integrated Solutions

At the Forsythe Technology Evaluation Center

Get Smart about Security with Forsythe and IBM

The increasing complexity and connectivity of enterprise systems makes the task of securing them more difficult—and more critical—than ever. Smarter solutions are required to meet the challenges presented by advanced technologies and the rapidly changing threat landscape. IBM security solutions take an integrated approach to business processes, product development and daily operations—a philosophy IBM calls “Secure by Design.” At Forsythe’s Technology Evaluation Center, Forsythe presents solution-based proof of concepts that demonstrate this philosophy and correspond to key areas, including virtualization, application security, data security, identity and access management, and fraud detection. Forsythe can help you explore the benefits of IBM security solutions and learn how they can be integrated with other technologies in your environment to meet your organization’s security and compliance goals.

The Forsythe Approach to Security

Forsythe’s security methodologies, processes and services bring structure to managing the lifecycle of security controls. The result is a measurable reduction in the time, resources and risk inherent in selecting, implementing and maintaining solutions.

For nearly 40 years, Forsythe has focused on the needs of Fortune 1000 businesses, aligning them with “best-fit” solutions, such as IBM technologies. Forsythe’s teams of technical specialists provide product selection, migration, implementation, training and post-implementation expertise to help you mitigate the risks associated with changes in your environment.

Forsythe works with you to develop and maintain an effective and efficient security strategy that will grow and evolve with your organization.

Forsythe’s Partnership with IBM

Since 1991, Forsythe and IBM have worked together to help organizations meet enterprise-wide security requirements. Our partnership is dedicated to helping your organization create an integrated and streamlined network environment.

Forsythe is one of the Top 15 national IBM partners and is an IBM Dynamic Infrastructure Elite partner. As an infrastructure integrator, Forsythe has assembled a team of strategic advisors and implementation experts that deliver significant value across IBM’s entire technology portfolio.

The IBM Integrated Solutions demonstration site at Forsythe’s corporate headquarters is a unique collaboration between Forsythe and IBM. IBM security solutions align complexity, cost and compliance to maximize the return on your security investment.

Reduce Your Remediation Timeline

Forsythe reduces the time it takes to remediate deficiencies in your security program to three to four months—substantially less time when compared to the standard 12-month remediation process. Forsythe’s one-of-a-kind Optimized Security Model accelerates the vendor selection process and helps your organization make the right decisions for your business, while optimizing security costs.

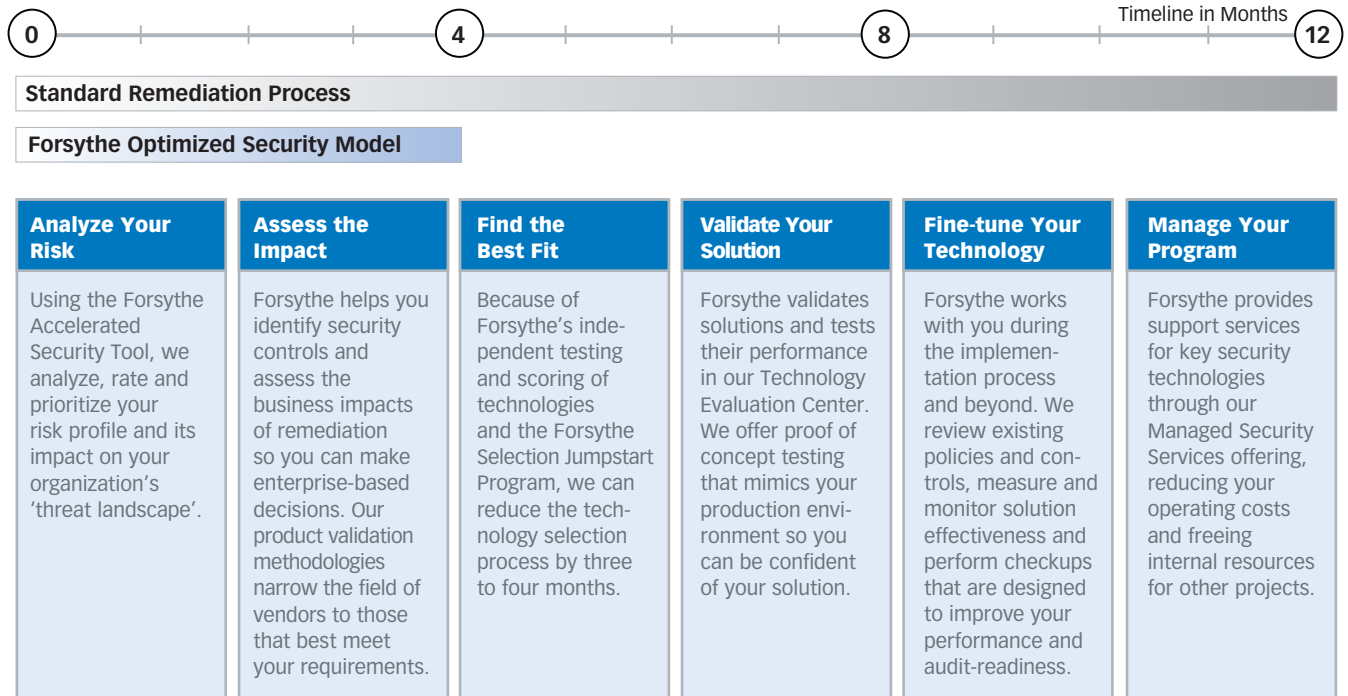


Figure 1: Forsythe’s Optimized Security Model reduces the standard remediation timeline by as much as eight months.

Find the Best Solution for Your Business

Forsythe helps you find the solutions that meet your goals and business requirements by applying tools and proven methodologies, such as the Forsythe Accelerated Security Tool, within the context of the Optimized Security Model. We help you eliminate the ‘noise’ in a marketplace full of competing security vendors and products.

Forsythe Technology Evaluation Center

Located at Forsythe’s corporate headquarters in Skokie, Illinois, the Technology Evaluation Center features an independent test bed demonstrating more than 200 technologies from major manufacturers, including IBM. It provides a secure environment—equivalent to an enterprise data center—for demonstrations, solution testing, analyses and proof of concepts. The Forsythe Technology Evaluation Center offers you the opportunity to try security technologies before making an investment. It also offers remote services and on-site product test-drives.

Forsythe Accelerated Security Tool (FAST)

Our exclusive FAST tool analyzes and rates your organization’s risk profile. Using a modeling algorithm, it generates a score based on your environment and assets. Forsythe uses your FAST score to measure the effectiveness of potential solutions by applying lenses that show how different IBM products address the risks and vulnerabilities in your environment.

This approach gives you a real world view of your network and the impact that IBM can have on your organization’s data center, risk landscape and security program.

With FAST, Forsythe helps your organization quickly move from a security vulnerability or audit finding to resolution—without sacrificing results.

IBM Security Technologies at Forsythe

IBM's security solutions manage risk across the enterprise, helping your organization build a strong security posture while reducing cost and complexity, and improving compliance.

Forsythe's extensive knowledge of all major security vendors means we can help your organization identify solutions in less than half the time required for a typical selection process. In the Forsythe Technology Evaluation Center, Forsythe offers use case-based proof of concepts (POCs) and the services of a dedicated analyst to help your organization explore the benefits that IBM solutions offer. Using our exclusive FAST tool, Forsythe demonstrates IBM technologies that focus on the fundamental components of IBM's Security Framework: People and Identity; Data and Information; Applications and Process; Network, Server and Endpoint; and Physical Infrastructure.

Featured IBM Technologies

- **IBM InfoSphere Content Assessment family**, including IBM Content Analytics, IBM Classification Module, and IBM Content Collector for File Systems.
- **IBM InfoSphere Identity Insight**
- **IBM InfoSphere Guardium family**, including IBM InfoSphere Guardium Database Activity Monitor, IBM InfoSphere Guardium Database Vulnerability Assessment, IBM InfoSphere Guardium Data-Level Access Control, IBM InfoSphere Guardium Configuration Audit System for Database Servers, and InfoSphere Guardium Advanced Compliance Workflow Automation.
- **IBM Tivoli Identity Manager (TIM)**
- **IBM Tivoli Access Manager family**, including IBM Tivoli Access Manager (TAM) for eBusiness, IBM Tivoli Access Manager for Enterprise Single Sign-On, and IBM Tivoli Access Manager for Operating Systems.
- **IBM Anonymous Resolution**
- **IBM Rational AppScan family**, including IBM Rational AppScan Build Edition, IBM Rational AppScan Enterprise Edition, IBM Rational AppScan Standard Edition, IBM Rational AppScan Tester Edition, and IBM Rational AppScan Source Edition.
- **IBM Security Network Intrusion Prevention System**
- **IBM BigFix family**, including Security Configuration and Vulnerability Management, IBM BigFix Endpoint Protection, and IBM BigFix Systems Lifecycle Management.
- **IBM Security Virtual Server Protection for VMware**

Featured IBM Use Cases

Data Security and Data Classification

Managing the expanding volume of information, users and regulatory mandates can be a challenge for any organization. IBM's InfoSphere Content Assessment solution helps your organization understand where your databases are vulnerable so you can remediate gaps in your security before a breach occurs. In addition, it monitors user activities inside your databases at the level of individual records for greater security and compliance.

Identity and Access Management

Consumers expect vendors to protect their personally identifiable information and privacy; yet, according to the Identity Theft Resource Center, 354 million data privacy breaches were reported in the United States in the past five years. IBM's Tivoli Identity Manager (TIM) and Tivoli Access Manager (TAM) solutions help you manage and monitor user access to mission-critical systems, ensuring that access levels are appropriate.

Data Security and Fraud Detection

The FBI has warned that cybercrime techniques are evolving and becoming more focused. IBM's InfoSphere Identity Insight offerings help your organization protect information assets and the privacy of your vendors, partners and employees.

Real-time Application Security

As the use of enterprise web applications increases so do the threats targeting them. IBM's Rational AppScan, Security Network Intrusion Prevention System and WebSphere DataPower offerings safeguard your organization's sensitive information by dynamically and proactively protecting web applications against internal and external threats throughout the entire application lifecycle.

Adoption of Virtualization and Cloud Computing

Digital and physical infrastructures are merging, infusing power grids, banking systems, retail supply chains, and mobile devices with connectivity and intelligence. As a result, these invaluable assets are exposed to threats previously associated only with the Internet. IBM's Virtual Server Protection (VSP) protects virtual machines and IBM BigFix solutions protect end-points to make your systems more secure and smarter at dealing with threats.

Get the Forsythe Advantage.

For nearly 40 years, Forsythe has delivered forward-thinking advice, technology, and operation-enhancing solutions. As an infrastructure integrator, Forsythe can help you address every aspect of your infrastructure, including how new solutions may affect the bigger picture. Working with every major provider, Forsythe acts as your single point of contact for managing the cost, effectiveness, and risk related to your information systems.

Let Forsythe Help.

Business objectives—and business issues—don't exist in a vacuum. Forsythe identifies and addresses IT interdependencies to deliver solutions that work across your enterprise. Call us today.



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